

COMPENDIUM OF SELECT INVESTMENT OPPORTUNITIES

With sector incentives & business associations



INVESTMENT OPPORTUNITIES

LIGHT EMITTING DIODE (LED)

CLEANTECH

A global trend in lighting has been the use of LED lights as a replacement for incandescent and compact fluorescent bulbs in residential, commercial, industrial and sporting applications. LEDs consume up to 10 times less power than incandescent lights and up to 2 times less power compared to fluorescent lamps and they have a life span of 50,000 hours (approximately 15 years) or more.

Trinidad and Tobago offers a suitable location to manufacture part or all of the components of LED bulbs leveraging on several key factors including-:

- Cheap Energy Costs
- Available Raw Materials
- Skilled Labour Resources
- Governmental Support

OPPORTUNITY

China currently dominates the global LED market, however Trinidad and Tobago offers an opportunity for the location of an LED manufacturing operation. Individual or integrated operations for making the LED Package and/or the Bulk Materials may be established with the advantage of close proximity to major markets such as the United States and Central and South America.

Read more

FILM STUDIO

CREATIVE INDUSTRY

Trinidad and Tobago's unique location and thriving culture has led to the creation of a nascent Creative Industry.

Within the motion picture segment, FilmTT the state entity responsible for film production has estimated that T&T currently has the facilities and professional skills pool to support the production of movies with budgets of up to US\$5 million, as well as the ability to sustain three (3) major features and five (5) smaller documentary productions a year.

OPPORTUNITY

An investor can engage in the design, build-out, and operation of a facility within Trinidad and Tobago at the investor's choice of one of three recommended sites. The facility can operate as a film studio serving the motion picture (films), TV and Animation segments and derive revenue streams from (but not limited to), the following customers:

- Production companies that utilize studio facilities, e.g. revenue from usage and/ or rental of sound stages, production offices, construction mills, storage facilities and lighting equipment to film and television producers.
- Television Studios
- Film Distributors

Read more

DOWNSTREAM ALUMINIUM

IDEAL FIRST MOVER ADVANTAGE

There exists an ideal first mover advantage for investors to capitalize on as the scrap metal industry currently exports all scrap metal to the international market, mainly the United Arab Emirates (UAE), and there is no real concentration on recycling aluminum waste in the country.

A survey of scrap dealers indicated that the country's annual production of aluminum scrap is 6,240 tonnes, collected through twenty six (26) companies across the country.

Regionally aluminum can be sourced with current estimates of 35-50 tonnes monthly possible due to a ban on scrap exports by the Governments of Jamaica, Guyana and the Bahamas. These Governments may reconsider exports of scrap to niche markets.

OPPORTUNITY

- Sourcing aluminium scrap locally and regionally to produce aluminium ingots and billets in Trinidad and Tobago for local, regional and international sale.
- Castings and manufacturing using ingots and billets manufactured locally.

Read more

BATTERY MANUFACTURING

Trinidad and Tobago possesses the strategic advantages of possessing a highly qualified labour force in the energy and manufacturing sectors, low electricity costs and low labour costs. These advantages make it an ideal place for investors to benefit from setting up an OEM manufacturing operation, scaled to provide battery modules and/or packs to major renewable energy and energy storage firms.

OPPORTUNITY

Trinidad and Tobago possesses the manufacturing capabilities, business environment and logistical advantages to be a regional hub for OEM battery manufacturing and assembly within the Lithium-ion segment. There is an opportunity for an investor to design, build and operate a battery manufacturing and/or assembly plant in Trinidad and Tobago focusing on the pack and module production stage and where the majority of production will be exported internationally.

Read more

AGRO-PROCESSING

OPPORTUNITY

Agro-processing in Trinidad & Tobago offers lucrative, niche investment opportunities. This is particularly so for manufacturers using unique, indigenous agro-products.

The industry is infused with potential for innovation and development of specialty items for local, regional and international markets.

CHOCOLATE MANUFACTURING

Award-winning Fine Flavour Cocoa

T&T is one of 8 exclusive producers of fine/flavour cocoa in the world. (The International Cocoa Agreement, 1993).

- Fine/flavour cocoa accounts for just 5% of world production.
- Salon du Chocolat Award La Reunion and San Juan are the only estates in the Caribbean to have won this award.
- Our unique Trinidad select hybrids of Criollo, Trinitario, and Forastero fetch a premium price on the world market.
- T&T's cocoa is in high demand worldwide by renowned chocolatiers.
- Home to one of the world's longest continuous cocoa variety breeding programmes, initiated in 1930.

Trinidad and Tobago is home to the award-winning fine/flavour cocoa which creates the potential for lucrative investments targeting high end chocolate markets. The opportunity exists for the development of bespoke chocolate and other cocoa-based manufacturing plants, using locally grown beans.

OPPORTUNITY

PEPPER PROCESSING:

T&T's Moruga Scorpion pepper was rated the hottest naturally growing pepper in the world at over 2m Scoville units (SHUs) by the New Mexico State University's Chile Pepper Institute in February 2012.

- Each pepper contains as much capsaicin as 25ml of police-grade pepper spray.
- The Trinidad Scorpion Butch T pepper (>1.5m SHUs) ranks just below the Moruga Scorpion pepper.
- Other varieties of hot pepper in T&T include the 7-Pot (800,000-1m SHUs), the Douglah and Habanero (>500,000 SHUs).

Read more about opportunities in the Agroprocessing Sector



BLUE HAVEN HOTEL, TOBAGO

An award winning property ready for immediate sale US\$ 12.8 million (neg.)

- A stylish boutique hotel with 55 rooms and suites located just 5 minutes from the capital Scarborough in Tobago.
- An idyllic location on a majestic cliff, surrounded by the azure blue sea.
- Situated on a 7.5 acres prime oceanfront site and offers 55 units in total which include 10 suites and 2 ocean-front villas, all with private balconies and breathtaking ocean views.
- An historical landmark preferred by film-makers and royalties in the 1950s

Investment Required:

Ready for immediate sale at US\$12.8M Open to negotiation with owner

Type of Investment:

Investor with the ability to access financing independently

Read more

OPPORTUNITY

ARNOS VALE ESTATE, TOBAGO

Nestled against the gentle slopes of a 410 acre tropical paradise teeming with rare and beautiful birds. The Arnos Vale itself is set into the hillside overlooking the Caribbean Sea. The beautifully landscaped gardens slope gently down to a secluded, sandy beach. Just off-shore a pristine coral reef boasts some of the best snorkeling on the island. Formally a thriving sugar plantation, these days Arnos Vale is a tranquil retreat from the pressures of modern-day living.

Like Tobago itself, this elegant place of quiet charm and unspoiled natural wonder – a place where time slows down and the only responsibility you have is to sit back and relax.

Also located on the Estate is the Arnos Vale Waterwheel Park situated on approx. 6 acres of land more or less.

Investment Required:

Arnos Vale Hotel site with beach front on average 20 acres: US\$20 million

Arnos Vale Estate on average 100 acres more or less: US\$30 million Arnos Vale Waterwheel site on average 20 acres: US\$10 million

Type of Investment:

Investor with the ability to access financing independently

Read more

BUSINESS PROCESS OUTSOURCING (BPO)

OPPORTUNITY

ESTABLISHMENT OF A LARGE BPO FIRM/ENGLISH VOICE SERVICES

Investment opportunities exist in Trinidad and Tobago for BPO companies with a large English Voice Service focus seeking to provide high quality customer interaction services to clients, from a nearshore location.

Trinidad and Tobago has a developing BPO industry, which currently consists of a healthy mix of global service providers and domestic players.

Many of these BPO's primarily serve the Caribbean, North and Latin America from a Trinidad and Tobago base. The ability to serve local and established markets is derived from our thriving education system and our cultural affinity with the region.

Many of Trinidad and Tobago's Canadian based Banks (Scotiabank, RBC, Republic Bank) have also created shared services centres in Trinidad and Tobago in order to service the Caribbean Region.

Read more

For more information on these and other opportunities visit our corporate website

www.investt.co.tt or contact us at info@investt.co.tt

GOVERNMENT INCENTIVES FOR INVESTORS

The Government of the Republic of Trinidad & Tobago (GORTT) encourages foreign direct investment in almost all sectors, with specific focus on the non-energy targeted sectors. Generally speaking, there are no restrictions or disincentives to investment.

WHY T&T FOR MANUFACTURING

Manufacturing Incentives

Fiscal Incentives are benefits granted to large scale manufacturers or processing enterprises under the provisions of the Fiscal IncentivesAct, Chapter 85:01 (as amended).

Other incentives include:

- Import Duty Concessions
- Approved Small Company Status
- Free Trade Zones
- Allowances to the manufacturing sector
- Tax exemptions for the housing sector

WHY T&T FOR CREATIVE INDUSTRIES

Creative Industries Incentives

Production Expenditure Rebate Programme

- Tax Deduction for Sponsorship of Audio, Visual and VIDEO Production
- Tax Deduction for artisitic works
- Tax Deduction for Production Company
- Customs Duty Exemption

WHY T&T FOR TOURISM

Tourism Incentives

The Tourism Development Act (TDA), 2000 (as amended) provides for benefits to be granted to the owners/operators of various types of tourism projects, once these projects have the potential of contributing substantially to the growth of the tourism sector. The benefits that are offered include

- Tax exemptions on profits not exceeding 7 years.
- A range of tax exemptions on activities related to the tourism industry.
- Specific Customs and Excise Duty exemptions
- Generally there are no restrictions or disincentives to investment. Foreign ownership of companies is permitted and welcomed under the Foreign Investment Act (1990).

INCENTIVES ACROSS SECTORS

Research and Development Facility (RDF):

- (i) for a single company project TT \$500,000;
- (ii) for a business alliance of two or more companies TT \$1,000,000; and
- (iii) for patent registration TT \$300,000.

Co-Financing. companies can enjoy reimbursement, through exporTT, for a portion of the costs associated with entry into selected export markets. A company shall receive financial support on pre-approved investments, purchases, costs or expenses.

Importation of Goods for temporary use. The Comptroller may give permission to any person to import any goods without payment of duty thereon, upon being satisfied that the goods are so imported for temporary use only. Special conditions are applicable. Chapter 78:01 Customs Act.

FREE ZONES INCENTIVE

The Free Trade Zones programme is designed to encourage local and foreign investment in export-driven projects that create jobs, develop skills and create external markets for products. The Programme has been seen as an instrument to attract non-energy based projects to Trinidad and Tobago and is administered under the Free Zones Act, 19 of 1988 (as amended).

Free Zone areas are designated by order of the Minister of Trade & Industry on the recommendations of the Trinidad and Tobago Free Zones Company Limited (TTFZ). Sales into the customs territory are treated as extra regional imports.

A free zone can refer to both a cluster space set aside for more than one operator, or to the physical space occupied by a company that has qualified for free zone status. There is no limit on free zone certification. There are 16 free zones now operating presently in Trinidad and Tobago which convey the below benefits.

- Import or export licenses
- No foreign exchange controls
- No Land, building, improvements or machinery tax
- 100% ownership of locally-registered private companies.
- Full repatriation of funds
- Exemption from Value Added Tax
- Exemption from corporation taxes
- Exemption from customs duties on goods, parts and raw materials
- Exemption from withholding taxes

Eligibility Criteria

Generally, manufacturers who export at least 80% of their products extra regionally and companies that export at least 50% of their services extra regionally may qualify for Free Zone certification.

The following criteria applies:

- Company must be incorporated or registered in Trinidad and Tobago
- Investment of manufacturing operations cannot exceed US\$50Mn
- A business plan and all relevant documents appropriate to the circumstances of the particular project must be submitted
- Primary petroleum, natural gas and petrochemical projects are not eligible for free zone status.

Read more on Governmnt incentive avaiable to investors in Trinidad and Tobago

CHAMBERS AND BUSINESS ORGANISATIONS

TRINIDAD & TOBAGO CHAMBER OF INDUSTRY AND COMMERCE

The representative organization for the business community which provides advocacy and lobbying services. Chamber Building, Columbus Circle

Westmoorings, Trinidad

T: (868) 637-6966, F: (868) 637-7425

E: chamber@chamber.org.tt, W: www.chamber.org.tt

TRINIDAD & TOBAGO MANUFACTURERS ASSOCIATION (TTMA)

The representative organization that promotes the growth and development of manufacturing industries.

TTMA Building, 42 Tenth Avenue Barataria, Trinidad

T:(868) 675-8862, F: (868) 675-9000

E: research@ttma.com, W: www.ttma.com

AMERICAN CHAMBER OF COMMERCE OF TRINIDAD & TOBAGO

The private sector business organisation for the stimulation of free and fair trade within the Americas and the Caribbean.

62a Maraval Road, Newtown

Port of Spain, Trinidad

T: (868) 622-0340, F: (868) 628-9428

E: info@amchammtt.com, W: www.amchamtt.com

GOVERNMENT MINISTRIES

MINISTRY OF TRADE AND INDUSTRY

The Ministry responsible for promoting and growing trade, business and investment

Nicholas Tower,

62-65 Independence Square

Port of Spain, Trinidad

T: (868) 623-2931-4, F: (868) 627-0002

E: info@tradeind.gov.tt, W: www.tradeind.gov.tt

MINISTRY OF FOREIGN AND CARICOM AFFAIRS

The Ministry responsible for coordinating Trinidad & Tobago's relations with foreign governments and regional and international organisations.

Levels 10 – 14, Tower C

International Waterfront Centre

1 Wrightson Road

Port of Spain, Trinidad

T. (868) 623-6894, F. (868) 623-5853

E: website@foreign.gov.tt

MINISTRY OF TOURISM

The Ministry responsible for building awareness of the Tourism Industry

Levels 8 & 9, Tower C, International Waterfront Complex

1 Wrightson Road

Port-of-Spain, Trinidad

T: (868) 624-1403, F: (868) 625-1825

, E: mintourism@tourism.gov.tt, W: www.tourism.gov.tt



MINISTRY OF NATIONAL SECURITY

The Ministry responsible for the maintenance of Law and Order, Public Safety and defence against aggression Temple Court

31-33 Abercromby Street

Port of Spain

T: (868) 623-2441-5, F: (868) 627-8044

E: corpcomm@mns.gov.tt; W: www.nationalsecurity.gov.tt

MINISTRY OF WORKS AND TRANSPORT

The Ministry responsible for providing infrastructure services for social and economic development.

Main Administrative Building

Corner Richmond and London Streets

Port-of-Spain

PBX: (868) 625–1225 W: www.mowt.gov.tt

MINISTRY OF PLANNING AND DEVELOPMENT

The Ministry responsible for providing the necessary policy guidance and development, technical support, advice and feasibility assessment for national advancement.

Level 14, Eric Williams Financial Complex

Independence Square

Port of Spain

T: (868) 612-3000

W: www.planning.gov.tt

LEGISLATIVE BODY

THE TOBAGO HOUSE OF ASSEMBLY (THA)

The governing body responsible for the administration of Tobago's Affairs

Administrative Complex

Calder Hall, Scarborough, Tobago

T: (868) 639-3421, F: (868) 639-5959

W: www.tha.gov.tt

REGULATORY OFFICES

BOARD OF INLAND REVENUE

The division of the Ministry of Finance which serves as the principal tax collecting agency in Trinidad and Tobago.

Trinidad House, St. Vincent Street

Port of Spain, Trinidad

T: (868) 623-1211, F: (868) 627-7967

E: support@ird.gov.tt, W: www.ird.gov.tt

CUSTOMS & EXCISE DIVISION OF TRINIDAD & TOBAGO

The regulatory body responsible for law enforcement, trade facilitation and revenue collection.

Government Campus Plaza

Ajax Street, Wrightson Road

Port of Spain

T:(868) 625-3311, F:(868) 625-4138

E: asycuda@customs.gov.tt

IMMIGRATION DIVISION OF TRINIDAD AND TOBAGO

The division of the Ministry of National Security which monitors the movement of persons into, within and out of the country and provides an efficient and effective passport service.

67 Frederick Street Port of Spain, Trinidad

T: (868) 625-3571, F: (868) 623-7520

W: www.immigration.gov.tt

TRINIDAD & TOBAGO BUREAU OF STANDARDS

The regulatory body which develops, promotes and enforces standards to improve the quality and performance of goods produced or used in the Republic of Trinidad and Tobago.

1-2 Century Drive, Trincity Industrial Estate

Macoya, Trinidad

T:(868) 662-8827, F: (868) 663-4335 E: ttbs@ttbs.org.tt, W: www.ttbs.org.tt

STATE ENTERPRISES

INVESTT LIMITED

The national Investment Promotion Agency of Trinidad and Tobago.

Level 18 Tower D

International Waterfront Centre

1 Wrightson Road

Port of Spain

T:(868)225-4688, F: (868) 225-5820

E: info@investt.co.tt, W: www.investt.co.tt

EXPORTT TRINIDAD AND TOBAGO

The sole national export facilitation organization of Trinidad and Tobago.

151B Charlotte Street

Port of Spain

T: (868) 623-5507, F: (868) 625-8126 E: info@exportt.co.tt W: www.exportt.co.tt

CENTRAL STATISTICAL OFFICE (CSO)

The division of the Ministry of Planning and Development which is responsible for implementing censuses in the Republic of Trinidad and Tobago.

47 Frederick Street

Port of Spain, Trinidad

T: (868) 624-7001, F: (868) 625-9726 E: info@cso.gov.tt, W: www.cso.gov.tt

INTELLECTUAL PROPERTY OFFICE

The local government agency responsible for handling the registration and conflict resolution of intellectual property rights.

3rd Floor, Capital Plaza

11-13 Frederick Street

Port of Spain

W: www.ipo.gov.tt

TRINIDAD AND TOBAGO MISSIONS ABROAD

EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, BRUSSELS

His Excellency Colin Connelly, Ambassador of the Republic of Trinidad and Tobago

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B-1150 Brussels

Belgium

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EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, BRASILIA

His Excellency Dr. Amery Browne, Ambassador of the Republic of Trinidad and Tobago

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Brasilia D.F., Brazil Country: Brazil

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CONSULATE GENERAL OF THE REPUBLIC OF TRINIDAD AND TOBAGO, TORONTO

Ms. Cherrone Mokund, Acting Consul General

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Toronto, Ontario M2N 1M9 Country: Canada

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HIGH COMMISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO, OTTAWA, CANADA

His Excellency Garth Chatoor, High Commissioner for the Republic of Trinidad and Tobago

Address: 200 First Avenue

Ottawa, Ontario Canada K1S 2G6 Country: Canada

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EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, BEIJING, CHINA

His Excellency Stephen Seedansingh Jr., Ambassador of the Republic of Trinidad and Tobago

Address: Villa 04-03, Section C Liang Ma Qiao Diplomatic Compound No. 7 Bei Xiao Jie, Liang Ma Qiao Chaoyang District, Beijing 100600

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Email: embbeijing@foreign.gov.tt

EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, SAN IOSÉ

Her Excellency Tracy Davidson-Celestine, Ambassador of the Republic of Trinidad and Tobago

Address: Edificio Torre La Sabana

Segundo Piso

Del ICE 300 metros Oeste y 25 Norte

Sabana Norte, San José Country: Costa Rica

Phone: (011) 506-2231-0809/2505 5732

Fax: (011) 506-2231-1244/2505 5652 | (011) 506-2505-5601

Email: embttsanjose@foreign.gov.tt

EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, CUBA

His Excellency Dr. Lancelot Cowie, Ambassador of the Republic of Trinidad and Tobago

Address: 5TA Avenida No. 6603 Entre 66 Y 68

Miramar, Playa

Ciudad de la Havana, Cuba

Country: Cuba

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Email: embhavana@foreign.gov.tt or ttmissionscuba@gmail.com

HIGH COMMISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO, NEW DELHI

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Website: http://www.foreign.gov.tt/hcnewdelhi

Telex: <u>TrintagoffNewDelhi</u>



HIGH COMMISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO, KINGSTON

His Excellency Fitzgerald Jeffrey, High Commissioner for the Republic of Trinidad and Tobago

Address: 25 Windsor Avenue

Kingston 5 Country: Jamaica

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HIGH COMMISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO, ABUJA

Mr. Wendell De Landro, High Commissioner for the Republic of Trinidad and Tobago Address: No. 7 Casablanca Street (Off Nairobi Street, off Aminu Kano Crescent)

Wuse II Abuja, F.C.T. Country: Nigeria

Phone: 011-234-9-461-1118 | 011-234-9-870-2438

Email: hcabuja@foreign.gov.tt

Website: http://foreign.gov.tt/hcabuja

EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, PANAMA CITY

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Apartado 0832-00835

Panamá City Country: Panama

Email: embttpanama@foreign.gov.tt

HIGH COMMISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO, PRETORIA

His Excellency Roger Gopaul, High Commissioner for the Republic of Trinidad and Tobago

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Waterkloof Pretoria

Country: South Africa

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PERMANENT MISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO TO THE UNITED NATIONS, GENEVA

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HIGH COMMISSION OF THE REPUBLIC OF TRINIDAD AND TOBAGO, LONDON

High Commissioner: His Excellency Orville London

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London, SW1X 8NT Country: United Kingdom

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Fax: 01-144-207-823-1065 Email: hclondon@foreign.gov.tt

Website: http://foreign.gov.tt/hclondon

CONSULATE GENERAL OF THE REPUBLIC OF TRINIDAD AND TOBAGO, MIAMI

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Suite 800

Miami Fl 33131-3047 Country: United States Phone: 1-305-374-2199 Fax: 1-305-374-3199

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CONSULATE GENERAL OF THE REPUBLIC OF TRINIDAD AND TOBAGO, NEW YORK

J. André Laveau, Consul General Address: 125 Maiden Lane, 4th Floor

New York, N.Y. 10038 Country: United States Phone: 1-212-682-7272 Fax: 1-212-232-0368

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EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, WASHINGTON D.C.

Permanent Mission of the Republic of Trinidad and Tobago to the Organization of American States

His Excellency Brigadier General (Ret'd) Anthony Phillips-Spencer, Ambassador of the Republic of Trinidad and Tobago

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Washington D.C. 20036-1975

Country: United States Phone: 1-202-467-6490/3 Fax: 1-202-785-3130

Email: embdcinfo@foreign.gov.tt

Website: http://www.foreign.gov.tt/embwashington

PERMANENT MISSION OF THE REPUBLIC OF T&T TO THE UNITED NATIONS, NEW YORK

Her Excellency Pennelope Beckles, Ambassador of the Republic of Trinidad and Tobago

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New York, N.Y., 10017 Country: United States

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EMBASSY OF THE REPUBLIC OF TRINIDAD AND TOBAGO, CARACAS

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Country: Venezuela

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Fax: 011-58-212-261-9801

Email: embassytt@gmail.com or embcaracas@foreign.gov.tt

For more information on T&T Missions Abroad: https://foreign.gov.tt/missions-consuls/tt-missions-abroad/

Or Contact:

MINISTRY OF FOREIGN AND CARICOM AFFAIRS

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